

# Mid-South Ag Finance Conference Set For Aug. 5

**MARTIN, TENN.**

**D**avid Kohl, internationally known speaker to farmers, lenders and agribusiness audiences will be the featured presenter at the eighth annual Mid-South Ag Finance Conference. The conference will be held on the campus of the University of Tennessee at Martin from 8 a.m. to 3 p.m., Aug. 5. Dr. Kohl has been a presenter during each of the last seven sessions and has provided the growing audiences with practical information.

"As one of the world's leading ag economists who serves on policy boards and manages his own farming operation, Dr. Kohl provides lenders and producers with the most up-to-date and practical information available," said Dr. Thomas Payne, UT Martin Dunagan Chair of Excellence in Banking. In addition to conducting more than 5,000 workshops and seminars, Kohl was a leader in establishing national and international standards for reporting and analysis of agricultural producers' financial information.

Speakers include Carl Babler. Babler has principal interest in First Capitol Ag with offices in Iowa, Illinois and California, where he serves as consultant and senior hedge specialist. He also is managing partner of Lafayette Acre, Inc., with farms in Wisconsin and Texas. He coau-

thored "Six Step Grain Hedge Plan," now a nationally recognized guidebook for grain producers. Babler will focus his comments on emerging carbon policy legislation and its potential impact on farmers – a critically timely subject.

"This year's sessions are specifically designed to provide the most relevant and up-to-date information for lenders and ag producers," said Joe Brasher, of First State Bank, in Sharon. Sessions are "Around the Corner and Down the Road: A Practical Guide for Interpreting Economic Change," "Credit and Risk Management for the Producer/Lender Team," "Commodity Prices, Government Policies and Global Forces: Preparing for the (Un)Perfect Storm" and "Best Practices in Risk Management for the Producer/Lender Team."

The Mid-South Ag Finance Conference is appropriate for ag lenders, farmers and other farm-related business owners. Members of the total management team, including spouses and other business partners, should also attend. The registration fee is \$150 for lenders, \$75 for farmers, and \$25 for spouses and students. Registration information is available by calling 731-881-7324, or visiting the Web site, [www.utm.edu/agconference](http://www.utm.edu/agconference). Space is limited so registration is requested by Aug. 1.     Δ



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